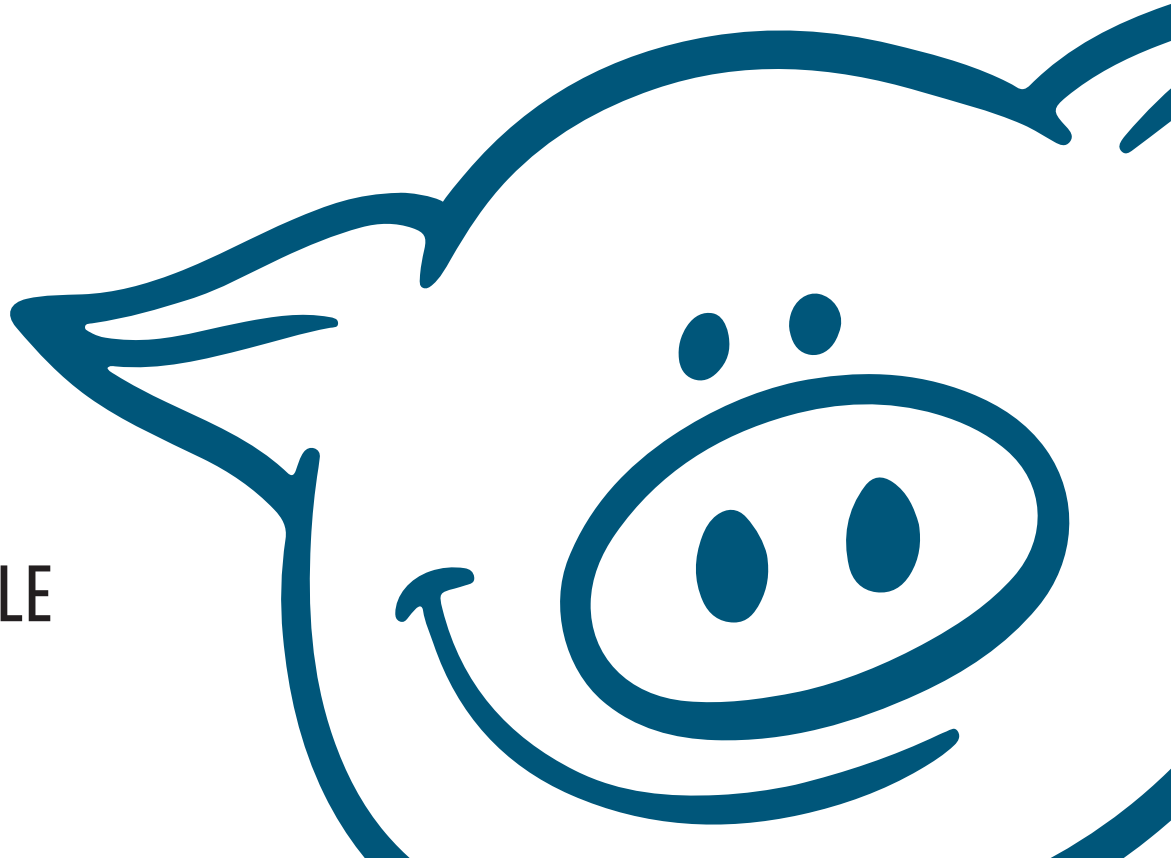




HOW MUCH WILL YOU

SAVE

WITH PIG GRIPPY
FLOOR MAT?



FIND OUT
IN 5 SIMPLE
STEPS!

FOLLOW THESE 5 SIMPLE STEPS TO CALCULATE YOUR SAVINGS.

PIG Grippy Floor Mat can save you up to 50% over rental mats. Use this worksheet to find out how much it will save you!

▶ STEP 1 CALCULATE YOUR ANNUAL RENTAL MAT EXPENSE.

Let's say you pay \$50.00 per week. Multiply that by your weekly service interval over the course of the year.
Example: \$50 x 52 weeks (weekly changeout) = \$2,600.00 per year

COST PER WEEK _____ X 52 = _____ ANNUAL RENTAL MAT EXPENSE

▶ STEP 2 DETERMINE HOW MANY LINEAR FEET OF RENTAL MATS YOU USE.

If you use twenty 3'W x 5'L mats, multiply the number of mats by the length of the mats to calculate linear feet.
Example: 20 x 5' = 100' linear feet

QTY. OF MATS _____ X LENGTH OF MATS _____ = _____ LIN. FT.

▶ STEP 3 CALCULATE THE INITIAL COST OF PIG GRIPPY FLOOR MAT.

To estimate your initial Grippy Mat cost, multiply your linear feet by \$2.60 (the cost per linear foot of the most popular roll, GRP36200 3' x 100' at list price). **Example:** 100 x \$2.60 = \$260 initial cost

LIN. FT./RENTALS _____ X \$2.60 PER LIN.FT/GRIPPY _____ = _____ INITIAL COST

▶ STEP 4 CALCULATE YOUR ANNUAL PIG GRIPPY FLOOR MAT COST.

Your annual cost will depend on how often you change your mats. Most customers change their Grippy Mats every 8 – 12 weeks. To get your cost, multiply your initial cost by the number of changes per year.
Example: Change mats every 12 weeks – \$260 (initial cost) X 4.3 (changes/year) = \$1,118.00

EVERY 8 WEEKS: INITIAL COST _____ X 6.5 CHANGES/YR. = _____ ANNUAL COST

EVERY 10 WEEKS: INITIAL COST _____ X 5.2 CHANGES/YR. = _____ ANNUAL COST

EVERY 12 WEEKS: INITIAL COST _____ X 4.3 CHANGES/YR. = _____ ANNUAL COST

▶ STEP 5 SEE HOW MUCH YOU'LL SAVE USING PIG GRIPPY FLOOR MAT.

To see how much you'll save, subtract the annual cost of using Grippy Mat from your current rental rug cost.
Example: Change out every 12 weeks – \$2,600 (STEP 1) – \$1,118 (STEP 4) = **\$1,482 savings**

EVERY 8 WEEKS: STEP 1 EXPENSE _____ – STEP 4 COST _____ = _____ SAVINGS

EVERY 10 WEEKS: STEP 1 EXPENSE _____ – STEP 4 COST _____ = _____ SAVINGS

EVERY 12 WEEKS: STEP 1 EXPENSE _____ – STEP 4 COST _____ = _____ SAVINGS

The savings you just calculated are only the beginning — PIG Grippy Floor Mat will also eliminate those "extra" fees in your contract and save money by reducing the frequency of your slip and fall liability claims. Call the Grippy Sales Team if you need help calculating your savings.



New Pig

One Pork Avenue • Tipton, PA 16684-0304

1-800-HOT-HOGS (468-4647) • Fax: 1-800-621-7447 • grippymat.com • hothogs@newpig.com